

D2L's partners are industry-leading enterprise software providers and service organizations that enhance or complement our educational services offerings to corporations and educational institutions worldwide.



CORPORATE LEARNING

Extend engagement of the next generation workforce.



HIGHER EDUCATION

Achieve efficiencies and provide important learning tools.



K-12

Provide choice and create a flexible learning environment



TRAINING ORGANIZATIONS

Empower professionals with cutting-edge solutions to excel in their careers.



GOVERNMENT

Enhance public sector efficiency and effectiveness through innovative learning solutions.

Partnering with D2L connects you to the **fastest-growing LMS community**, showcasing your solutions on a **trusted platform**. Our clients value D2L's expertise, and as a **vetted partner**, you gain **credibility and visibility**.

Our program is structured to reflect the specific type and depth of relationship your organization is looking to achieve.

Non-Partner Integrator

Integrate seamlessly with D2L's ecosystem.

Integrator Partner

Provide support to mutual clients.

Certified Partner

Vetted partners enhance your credibility and reach through D2L's customer base.

Strategic Partner

Hand-picked partners with deeply aligned values, and critical solutions. Ensure mutual growth and success.

Transformational Partner

Harness our market leadership and advocacy expertise to achieve transformational impact for your clients.

Partner Benefites	Non-partner Integration	Integration Partners	Certified Partners	Strategic Partners	Transformation Partners
Sandbox Site	6 Months	✓	✓	✓	✓
Community & API Access	✓	✓	✓	✓	✓
Integration Hub Listing	If Graduated	✓	✓	✓	✓
Partner Tech Support	Limited	Limited	✓	✓	✓
Ext Framework Access			✓	✓	✓
JS SDK			✓	✓	✓
Accessibility Review			✓	✓	✓
InfoSec Review			✓	✓	✓
Events perks			✓	✓	✓
D2L Champion Award Eligible			✓	✓	✓
Roadmap / Tech Previews				✓	✓
Sponsored Attendee List			✓	✓	✓
RFP Inclusion				✓	✓
Sales Enablement			Limited	✓	✓
Marketing Support		Sponsorship Opporitunites	Sponsorship Opporitunites + Logo on Partners Page	+ Preferred Fusion Access, Customer Stories, Marketing Videos, Joint Webinars	++ Exclusive Platform Access, Fusion Mainstage

D2L's Expectations of Our Partners	Non-partner Integration	Integration Partners	Certified Partners	Strategic Partners	Transformation Partners
Standards-based integration	✓	✓	✓	✓	✓
Integration documentation and assets to support user experience (ie. set-up and admin guides)		✓	✓	✓	✓
Partner showcase access		✓	✓	✓	✓
Documented, validated shared customers/opps			√	✓	✓
Documentation on data / security / data hosting / data privacy / business health			√	√	✓
Awareness around partner release cycles and partner release notes			HECVAT	HECVAT	HECVAT
Documented support escalation path into partner			√	✓	✓
InfoSec / AI Questionnaire Completed			✓	✓	✓
Accessibility			VPAT, 1EdTech Accessibility Rubric	VPAT, 1EdTech Accessibility Rubric	VPAT, 1EdTech Accessibility Rubric
Marketing/Sales Cooperation			✓	✓	✓